



## Senior Consultant

Health Technology Assessment (HTA)

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**Title:** Senior Consultant, Health Technology Assessment (HTA)

**Location:** Anywhere in Canada

**Position:** Full-time, Permanent

**Deadline:** Before 11:59pm Friday March 31st, 2023.

\*We will not be contacting any candidates until after the job posting is closed March 31st.

## Summary

The position's primary responsibility is to provide strategic HTA advice to assist clients in achieving optimal reimbursement of their drug products. Critical success factors include the ability to identify opportunities and risks related to HTA files (based on an assessment of the available evidence, knowledge of historical precedents, and understanding of HTA processes) and provide practical strategies and solutions.

## Experience and Skills

- Undergraduate degree in a health-related discipline, or other relevant field (e.g., clinical epidemiology, economics, pharmacy, health services research, etc.). A graduate degree is considered an asset.
- Demonstrated expertise in critical appraisal and HTA; a minimum of 4 years relevant experience in HTA.
- In-depth knowledge of the market access space, and general understanding of the decision-making processes of Canada's formulary review committees and provincial/territorial/federal drug plans.
- Working knowledge of the principles of economic evaluation of healthcare interventions,
- Familiarity with methods and best practices for literature review, meta-analysis and indirect treatment comparisons, and appraisal of quality and strength of evidence from various sources
- First-hand experience working with expert committees related to HTA recommendations.
- Excellent communication, writing, and presentation skills.
- Strong analytic research skills.
- Proven record of leadership and experience managing teams.
- Ability to work independently and manage multiple priorities effectively.
- Being solution oriented with demonstrated strong problem-solving and decision-making abilities.
- Demonstrated ability to develop and maintain positive relationships with internal and external stakeholders.
- Ability to collaborate effectively with cross-functional teams, including project managers, data analysts, and clinical experts.



- Ability to adapt to changing circumstances and requirements, and to remain flexible in a fast-paced and dynamic work environment.
- Knowledge of emerging trends and innovations in healthcare technology, as well as the ability to evaluate their potential impact on HTA and related services.
- Proven ability to develop and deliver effective training and educational programs related to HTA and related services.

## Responsibilities

### Project Related

- Provide clients with HTA-related strategic advice to optimize outcomes across product life cycles, by proactively identifying risks and providing solutions.
- Review and critically appraise sponsors' clinical evidence consistent with an HTA perspective, to determine how to best position products to achieve optimal reimbursement recommendations.
- Assist clients in strengthening submission dossiers by ensuring they communicate the strongest evidentiary support for reimbursement requests.
- Work collaboratively and individually to develop and execute on projects based on client needs (e.g., advisory boards, analytic reports, and written opinions).
- Lead or participate in cross-functional project teams to ensure effective and timely completion of projects.
- Provide expert advice on HTA-related matters to internal and external stakeholders.

### Business Development Related

- Participate in capabilities presentations to prospective clients and contribute to the development of proposals for new business opportunities related to HTA and related services.
- Contribute to preparing new service offerings to meet clients' business needs by proposing innovative and robust methodologies to address their problems.
- Lead or support the development of budgets, work plans, and timelines for new projects.
- Participate in business development activities such as conferences and meetings, representing the company and promoting its services.
- Foster relationships with potential clients and partners, including government agencies, industry associations and other relevant groups.
- Participate in strategic planning and help identify new growth and expansion opportunities.



## Leadership

- Manage and mentor junior consultants, associates, analysts and interns, providing guidance and support as needed to ensure their success.
- Oversee the work of junior staff members and provide feedback on their performance.
- Help to develop and maintain a positive and collaborative team culture.
- Participate in the development of company policies and procedures related to HTA and related services.
- Act as a thought leader and expert in the field of HTA, contributing to the development of best practices and standards.

## Location

MORSE is based in Toronto/Ottawa but since the successful candidate will primarily work remotely from home (with frequent team interaction via telecommunication tools, and occasional in-person meetings), we are flexible with the candidate being located anywhere in Canada.

## How to Apply?

Interested candidates should submit a cover letter and resumé to [careers@morseconsulting.ca](mailto:careers@morseconsulting.ca). The information submitted by the candidate should clearly indicate how their knowledge, experience, skills and related qualifications would be suitable for a position at MORSE Consulting Inc.

We thank all candidates for applying, however, only selected candidates will be contacted for an interview.

